



Client: Terramac
Agency: InQuest Marketing
Contact: Erica LoPresti
Phone: 908-459-0101 x 410
E-mail: erica.lopresti@inquestmarketing.com

For Immediate Release

Terramac® Appoints Kirby-Smith Machinery, Inc. as Authorized Dealer

Elburn, IL – Terramac, a leading manufacturer of innovative rubber track crawler carriers, expands its representation in the North American market to include Kirby-Smith as part of its dealer network. Kirby-Smith will represent the versatile Terramac product line in Oklahoma.

“Terramac is the ultimate Swiss army knife of the pipeline industry,” says Joe Trapani, Director Pipeline Services Division at Kirby-Smith. “All pipeline customers have a need for rubber track carriers and Terramac’s are well-known for reliability and extreme diversity. Including Terramac as part of our machinery tool kit will allow us to grow our customer base in the industry.”

Kirby-Smith will offer Terramac crawler carriers to serve the pipeline industry with customizable equipment that accommodates various pipeline applications. In addition to Terramac’s three standard options – convertible dump-to-flat beds, rock dump beds and flatbeds – Kirby-Smith will offer Terramac units customized with support attachments such as hydroseeders, vacuum excavators and tack rigs. With the addition of the versatile Terramac product line Kirby-Smith also plans to identify and expand into other markets.

The team at Kirby-Smith will provide professional sales, rental and aftermarket support for Terramac products. Kirby-Smith’s knowledgeable staff has been fully trained in the application, sales, parts and service side of the Terramac product line and stands ready to offer prompt and professional customer support.

“Kirby-Smith Machinery maintains a strong commitment to exceed customer expectations and their dedicated team consistently delivers superior service and product support,” says Andrew Konopka,



President of Terramac. “We are pleased to welcome Kirby-Smith to our growing dealer network and we look forward to a lasting partnership.”

Kirby-Smith Machinery, Inc. is a leading distributor of heavy construction equipment, industrial equipment and cranes. Kirby-Smith serves the construction, paving, industrial, aggregate, pipeline/oilfield service, and various other industries with 10 full-service locations. For more information on Kirby-Smith or to view branch locations please visit www.Kirby-Smith.com.

Terramac® LLC, based in Elburn, IL, was established to produce the world’s leading crawler carriers. Units are sold through a full dealer network which offers customers easy-to-locate parts and service throughout the world. The units can be customized with support equipment to serve many industries such as pipeline, utility, mining, environmental, general construction and more. To learn more, please visit www.terramac.com or call 630-365-4800.

-end-